

Comparisons of Job Characteristics

Focus Occupation: Insurance Underwriters (13-2053)

Associated Occupation: Personal Financial Advisors (13-2052)

Compare Knowledge

Compare Skills

Compare Abilities

Compare Detailed Work Activities

Compare Tools and Technologies

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

Knowledge

Similarity of Focus Occupation to Associated Occupation: 65

Focus Occupation: Insurance Underwriters (13-2053)

Associated Occupation: Personal Financial Advisors (13-2052)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Customer and Personal Service	11.3	15.8	12.4	<<	Extensive education and/or training may be required
Sales and Marketing	5.2	12.6	7.8	<<	Extensive education and/or training may be required
Economics and Accounting	4.4	12.4	7.6	<<	Extensive education and/or training may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Skills

Similarity of Focus Occupation to Associated Occupation: 95

Focus Occupation: Insurance Underwriters (13-2053)

Associated Occupation: Personal Financial Advisors (13-2052)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Speaking	10.8	14.0	12.2	<	A higher skill level may be required
Critical Thinking	10.8	13.4	12.2	0	Current skill level may be sufficient
Judgment and Decision Making	9.4	11.6	12.9	>	Skill level is likely sufficient
Service Orientation	7.9	11.2	8.5	<<	Extensive development of skills in this area may be required
Persuasion	7.4	10.8	6.7	<<	Extensive development of skills in this area may be required
Mathematics	6.2	9.6	7.9	<	A higher skill level may be required
Operations Analysis	5.0	8.6	5.4	<<	Extensive development of skills in this area may be required
Management of Financial Resources	3.3	6.4	3.1	<<	Extensive development of skills in this area may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Abilities		Similarity of Focus Occupation to Associated Occupation: 96			
Focus Occupation: Insurance Underwriters (13-2053) Associated Occupation: Personal Financial Advisors (13-2052)					
Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Oral Expression	12.4	15.6	12.8	<	Some improvement in abilities may be required
Oral Comprehension	12.5	14.7	13.2	<	Some improvement in abilities may be required
Number Facility	6.3	13.9	7.5	<<	Extensive improvement in abilities may be required
Written Expression	9.8	13.9	12.5	<	Some improvement in abilities may be required
Deductive Reasoning	10.6	13.6	11.1	<	Some improvement in abilities may be required
Written Comprehension	11.0	13.6	14.3	0	Current ability level may be sufficient
Mathematical Reasoning	6.3	10.6	8.1	<<	Extensive improvement in abilities may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common		Similarity of Focus Occupation to Associated Occupation: 76
Focus Occupation: Insurance Underwriters (13-2053) Associated Occupation: Personal Financial Advisors (13-2052)		
Work Activities	Exclusivity of Activity	
Analyze financial data	57	
Gather relevant financial data	78	
Use computers to enter, access and retrieve financial data	77	

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Tools and Technologies that Both Occupations Have in Common		Similarity of Focus Occupation to Associated Occupation: 94
Focus Occupation: Insurance Underwriters (13-2053) Associated Occupation: Personal Financial Advisors (13-2052)		

Tools and Technologies	Exclusivity
Calculating machines and accessories	3
Computers	1
Content authoring and editing software	1
Content management software	6
Data management and query software	1
Finance accounting and enterprise resource planning ERP software	2
Network applications software	1

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.